

Alternative Sécurité (Delta Drone Group) secures Soitec's industrial site in Grenoble: a three-year/€900K contract Creation of an ISS sales manager position within the Group

Grenoble, 30 November 2017

Alternative Sécurité, a subsidiary of Delta Drone that is part of the new AER'NESS division (see press release dated 23 March 2017), announces that it has won the bid to take on security for Soitec's industrial site in Grenoble. The contract is for a three-year term, represents an overall amount of approximately €900K and covers security management for the entire site.

For Alternative Sécurité, obtaining a major contract such as this one when competing against major players in the security sector is recognition of the validity of its approach and professionalism of its teams.

Alternative Sécurité and Delta Drone is working together closely to integrate drones into the security sector, based on real situations and the field experience of Alternative Sécurité's security officers, who are often drawn from the ranks of elite French army units. Thus, the use of drones will progressively complete the range of services offered.

In addition, the Aer'Ness division of the Delta Drone Group announces the arrival of Didier Ferrara as ISS (Intelligence Security Systems) Sales Manager.

Didier Ferrara, 47 years old, has spent his entire career to-date with the *GIGN*, the elite French Special Forces unit. Didier's experience will contribute greatly to the success of the new services we plan to offer.

<u>About Delta Drone</u>: The Delta Drone Group is a renowned player in the field of civilian drones for professional use. It offers a complete service, from data acquisition to data processing through a specifically developed information system, including a supply of professional pilots. Delta Drone is currently present on three continents (Europe, North America, Africa) via subsidiaries.

Delta Drone is listed on the Alternext market of Euronext Paris.

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