

**Techni Drone joins the Delta Drone Group to form a new leader in two key market segments:**

- **the training of professional remote pilots for civilian drones**
- **services in the quarrying sector**

*Lyon, 10 February 2017*

The Delta Drone Group and the Techni Drone company announce the signature of an agreement pursuant to which Delta Drone is to acquire 51% of Techni Drone's capital. The transaction will be paid for in existing Delta Drone shares. The shareholders selling shares are the investors who have held capital shares in Techni Drone since June 2016, as well as the company's two managers. Upon completion of the transaction, these two managers together will keep 49% of the capital and will remain at the head of the company.

Created in 2013, Techni Drone quickly became the leader in the training of professional remote pilots for civilian drones in France, with over 600 people trained at the company's two current sites in Baix (Ardèche) and Pornic (Loire-Atlantique). A third training site opened in early 2017, on the iconic aeronautic site of Brétigny-sur-Orge (Essonne), expanding the company's geographic coverage.

As of 2015, Techni Drone successfully diversified and expanded into the field of providing services in the quarrying sector by, in particular, setting up a data-processing team and creating a network of remote pilots, making it possible to carry out assignments in various areas throughout the country. The company, like Delta Drone, was one of the partners chosen by Eurovia in early 2017 for data collection via drone in its quarries.

In 2017, Techni Drone plans to launch an activity providing services in the water sector, thanks to many business contacts made throughout 2016.

During the 2016 financial year, the company generated revenue of €730K and a negative result of €430K, which was heavily impacted by investments in connection with the setting up of the data-processing center and putting the team – currently 17 people – together.

For the 2017 financial year, Techni Drone projects revenue surpassing €1M and a positive result.

This affiliation of Techni Drone with the Delta Drone Group will allow the rapid implementation of important synergies, specifically commercial ones:

- As regards the training of professional remote drone pilots, the Techni Drone / EFD – Ecole Française du Drone (subsidiary of Delta Drone) alliance will constitute the top in its field by far in France, with 7 training centers (Baix, Pornic, Brétigny-sur-Orge, Lyon, Toulouse, Grenoble, Bordeaux) and an unparalleled extensive training curriculum, from basic training to Master 1 in drone project management, developed in collaboration with INSAValor. This new training division within the Group will be managed by Pierre-Emmanuel Leclere, current co-manager and founder of Techni Drone.
- In terms of the services provided in the quarrying sector, the agreement signed provides that the two brands – Techni Drone and MTSI (Delta Drone Group) – will continue to exist and develop in parallel and autonomously, although each will be able to benefit from the other's expertise and experience.

Indeed, both entities are currently involved in the first large-scale national calls for tender by several major industrial groups in the sector (LafargeHolcim, Eurovia, Colas) and each needs to be able to compete with its own assets. The “Quarries France” division as a whole will be managed by Michaël Pastor, current co-manager of Techni Drone.

- Concerning operating on a local basis, the combination of the two remote-pilot networks means the division as a whole will have an increased ability to perform and will densify its operational presence on the French territory. In addition, all the teams will gradually be equipped with identical drone systems (Delta X and Delta Y), thus improving the quality of the information acquired while strictly respecting the safety and security of people and property.
- Finally, the commercial development started by Techni Drone in the water sector will be able to extensively draw on the technical expertise and 15 years’ experience of Hydrogéosphère (subsidiary of Delta Drone).

Concerning the signature of this agreement, Christian Viguié, CEO of the Delta Drone Group, says, “This transaction was negotiated and finalized most amicably, thanks to our common vision for the best strategy to follow for the future. Pierre-Emmanuel Leclere and Michaël Pastor will play their full roles as part of the Group’s management team and their professional experience will be a major additional asset. With this new affiliation, the Delta Drone Group will become an undisputed leader in several key market segments in the sector of civilian drones for professional use in France: training, quarrying, water. In adding this new strength to the position of market leader held in southern Africa by our subsidiary Rocketmine in the mining sector, as well as the significant commercial developments in industrial inspections (contracts with Orange) and in agriculture (partnership with Farmstar), I am most confident in our future, particularly in that we have a complete chain of value that includes proprietary drone systems with the highest levels of safety, security and traceability.”

For his part, Pierre-Emmanuel Leclere, Chairman and founder of Techni Drone, says, “The affiliation of Techni Drone with the Delta Drone Group represents a fantastic opportunity for the company and confirms the relevance of our strategy to date. We will now benefit from a wider range of options for our continued development. The successful completion of this transaction was possible thanks to the active support of our investors who have been with us every step of the way and now allow us, thanks to their support for the project, to begin a new and promising phase for our company. My partner, Michaël Pastor, and myself, as well as the entire Techni Drone team, are fully committed to pursuing this new adventure.”

***About Delta Drone:*** *The Delta Drone Group is a renowned player in the field of civilian drones for professional use. It offers a complete service, from data acquisition to data processing through a specifically developed information system, including a supply of professional pilots. These pilots are trained and certified by EFD, a subsidiary of the Group, and local partners.*

*Delta Drone is listed on the Alternext market of Euronext Paris.*

*ISIN code: FR0011522168.*

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