

## Successful industrial-inspection solutions for the Orange Group: over 600 sites scheduled for 2017

Lyon, 23 January 2017

After successfully carrying out the inspection of 141 antenna sites for the Orange France cellular network in 2016, Delta Drone is continuing to develop its collaboration with Orange France in 2017. The quality of the solution provided by Delta Drone resulted in various regional offices of France's top cellular-network operator committing to the inspection of over 600 sites distributed throughout the national territory in 2017.

The data-acquisition portion of these assignments will be carried out by members of the Delta Drone Network, which will be gradually provided with the new Delta X multicopter drone system designed and manufactured by Delta Drone. The Delta X drone was approved last September by the DGAC (*Direction Générale de l'Aviation Civile* – the French civil aviation authority) and represents many technological innovations, in particular, as regards safety, security, ability to connect with the management platform and follow-up on exclusive assignments using the deltadrone cloud information system.

Thanks to this technology, all the assignments are fully secure, plotted out and followed, and represent professional solutions that are in line with all the laws and regulations in effect, including on an international level.

Concerning this major commercial development, Christian Viguié, CEO of Delta Drone, says, "Our strategy remains based on professional solutions for a clientele of key accounts, with a focus on the safety and security of people and property, as well as respecting laws and regulations. Because of this stringency, we refuse to take the easy way and use means that, in the long term, we do not think will comply due to misappropriate use. It is also important that we respect our key accounts' timeframe, which can be different from the urgency that prevails in start-ups. In the end, this strategy should prove to be a winning one. Having Orange as a reference is significant, establishing our legitimacy and know-how, and facilitating the development of our marketing strategies on an international level."

**About Delta Drone:** *The Delta Drone Group is a renowned player in the field of civilian drones for professional use. It offers a complete service, from data acquisition to data processing through a specifically developed information system, including a supply of professional pilots. These pilots are trained and certified by EFD, a subsidiary of the Group, and local partners. Delta Drone is listed on the Alternext market of Euronext Paris.*

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